

Account Manager

This is a great opportunity for an enthusiastic person to manage and develop key accounts with clients across the UK.

The position provides an excellent opportunity for career growth for the successful candidate.

Internova is a successful and established Web Design agency based in Nottingham. Our clients include BBC, major museums and charities and a wide range of commercial organisations across the UK.

The Role

Working within the Commercial team, you will be the main point of contact for a number of key Internova client accounts:

- Manage and develop existing key accounts
- Understand client's requirements and prepare written proposals
- Ensure each client's requirements and expectations are managed and met
- Meet revenue based targets
- Liaise with Development team on proposals and projects
- Provide first line client support

Experience & Essential Skills

- 3 years + proven track record as an Account Manager
- Knowledge of Internet / New Media sector
- Ideally having worked for a web development / IT company
- Client facing experience – telephone, meetings and presentations
- Proven experience of proposal writing
- Track record of delivering projects to deadlines and high standards

- Self-starter with strong personality
- Educated to 'A' Level standard or equivalent

The Package

£20K to £25K per annum basic + commission

Applications

Please email your CV and a covering letter to john.odell@internova.co.uk

Alternatively you may post your CV and covering letter to:

Account Manager Job
Internova UK
Provident Works
Newdigate Street
Nottingham
NG7 4FD

Please state which role you are applying for, your salary expectation and your availability.